







Pros & Cons

- Every obstacle has a champion. Find them at:
 - Social events
 - Speaking engagements
 - Retirement parties
 - Training opportunities even if it's outside of RISK
- Things you can control
 - Be positively passionate
 - Project confidence
 - Value people

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Culture

- Finance Department
 - Focus on the bottom line
 - Deep understanding of financial impacts of decisions
 - Defender of the agency's assets
- Human Resources Department
 - Focus on the workforce
 - Adherence to rules and process

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Culture

- Chief Executive's Office (County Executive, City Manager, Chief Business Officer, etc.)
 - Always looking at the big picture
 - More direct interface with the public
 - Concerned with the health of the entire organization
 - In good position to weigh risk of loss vs. potential for gain
- Legal Office (County Counsel, City Attorney, General Counsel, etc.)
 - Focus on legality
 Compliance



Human Resources Placement

Pros

- WC is typically in HR
- WC usually ties in naturally with occupational safety
- Rule/process focus works well with risk management
- Closer integration with disability and retirement issues
- Closer integration with disciplinary issues
- Potential synergy with benefits function (global insurance program)
- Natural connection to the entire organization

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Human Resources Placement

Cons

- Disciplinary role vs. empathetic role in WC and safety
- Colleagues and managers do not always understand risk management
- Litigation efforts can be bifurcated with legal department
- Labor issues can create conflict with risk management goals

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Successful Strategies

- Use existing HR networks to advance risk management objectives
- Build trust to counter perception of HR as the disciplinarian and the source of labor conflict
- Establish a good relationship with legal office and work as a unified team for litigation issues
- Work with legal to figure out representation for non-litigated employment law issues



Finance/Business Services Placement

Pros

- Closer nexus to budgeting process (audited budget, current budget, budget development)
- Actuarial Report Development
- Reserve Funds Portfolio/Asset Management
- Real Property Inventory and Appraisal
- Small Property Inventory and Appraisal
- Fleet Inventory Control (purchase, sale, piggyback contracts)
- Checks and Balances with Other Department Loss Expenditures
- . Trust Fund Bank Reconciliations
- Greater Control of Restitution Process
- Greater focus on Public Financing Instruments (Bonds, COPs, TRANs)

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Finance/Business Services Placement

Cons

- Bifurcated service delivery in other RM areas such as:
 - Work Comp
 - Benefits
 - Litigation Management
- Safety & Loss Control
- Finance Director or CBO present claims in Closed Session versus Risk Manager
- Specialize Compliance Training may not be emphasized

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Successful Strategies

- Emphasis on Cost Avoidance & Minimizing Financial Risk
- Leverage Relationships during Budget Development/Execution
- Collaborate with HR, OCA/District Counsel, CM/Superintendent
- Focus on Enterprise Risk Management (ERM)
- When Relationships Fail Use Finance Director/CBO as the "Big Bat"
- Be an 'intrapreneur' in your organization to create public value

"Always look for ways to say 'Yes'!"



- Minimal budget responsibilities
- Politics
- Efficient department direction
- Minimal access to C-Suite and Board



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Successful Strategies

- Find a Champion/Be a Champion
- Be ready to stand up for yourself and Risk Management
- Be prepared to lead very, very, very big projects
- Fine tune your communication and leadership skills
- Build loyal staff
- Plant seeds and send off trial balloons
- Formulate and execute a plan over several years
- Understand the big picture politics

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Pros

- Independence
- Budget
- Hiring and supervision
 Policies
- Programs
- Minor politics
- Off the radar

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Department Head Placement

Cons

- Competing budget requests
- Lack of communication w/Board
- Laborious department participation



- Build loyal staff
- Build department relationships
- Wave your flag to be seen
- Find ways to give and take not tit for tat



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