

Taming the Wild Side of Risk Management

PARMA'S 53RD ANNUAL CONFERENCE

January 31 – February 3, 2027

Gaylord Pacific Resort & Convention Center
Chula Vista, California



Attendee
Brochure



WELCOME MESSAGE

Dear Colleagues,

Welcome to PARMA's 53rd Annual Conference, **Taming the Wild Side of Risk Management**, taking place January 31–February 3, 2027, at the spectacular new Gaylord Pacific Resort & Convention Center in Chula Vista, California.

Risk management has always required a spirit of adventure. Every day, we navigate emerging risks, evolving regulations, unexpected challenges, and complex claims. While the landscape may sometimes feel untamed, risk professionals have a unique ability to bring order to uncertainty, transform challenges into opportunities, and guide our organizations safely through uncharted territory.

This year's theme, **Taming the Wild Side of Risk Management**, celebrates the resilience, expertise, and determination of the professionals who face these challenges head-on. Whether your focus is liability, workers' compensation, safety, insurance, enterprise risk management, contracts, or claims administration, the knowledge and strategies shared at this conference will help you harness the unexpected and strengthen your organization's ability to thrive.

Our Planning Committee has assembled an outstanding educational program featuring industry experts, innovative solutions, and practical tools designed to address the



most pressing issues facing public agencies today. Throughout the conference, you'll have opportunities to engage with colleagues from across California, exchange ideas, build new partnerships, and learn from the experiences of others who understand the unique demands of public sector risk management.

We are especially excited to gather at the brand-new Gaylord Pacific Resort & Convention Center. Set along the beautiful Southern California

coastline, this remarkable venue provides the perfect setting to connect, collaborate, and recharge while enjoying everything our conference community has to offer.

As risk professionals, we know that success isn't achieved by avoiding challenges, it's achieved by understanding them, preparing for them, and confidently taking the reins when the unexpected occurs. Together, we can continue to lead our organizations forward and tame even the wildest risks that come our way.

On behalf of the PARMA Board of Directors, Planning Committee, and Chapter Leaders, thank you for being part of this exceptional community. We look forward to welcoming you for an engaging, educational, and unforgettable conference experience.

Sincerely,
Paul Zeglovitch, *PARMA President*

Board of Directors & Conference Planning Committee

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How to Register

Three Ways to Register!

ONLINE:

www.PARMA.com

MAIL TO:

PARMA
One Capitol Mall, Suite 800
Sacramento, CA 95814

FACSIMILE:

(916) 444-7462

PARMA Identity Statement

PARMA is a professional community of California public agency personnel with responsibility for risk management, and a network of risk management service providers.

Mission Statement

PARMA is dedicated to the professional development of all California public agency personnel with responsibility for risk management, and to the promotion of risk management as a critical component for public agency fiscal health.

Registration Pricing

REGISTRATION PRICING	MBR EARLY	MBR REGULAR	MBR ONSITE	NONMBR EARLY*	NONMBR REGULAR*	NONMBR ONSITE*
Public Entity Registration - 1st Person	\$449.00	\$549.00	\$649.00	\$749.00	\$849.00	\$949.00
Public Entity Registration - 2nd and Additional Registrations	\$399.00	\$499.00	\$599.00	\$489.00	\$589.00	\$689.00
Associate Registration (Non Public Entity)	\$999.00	\$1,099.00	\$1,199.00	\$1,299.00	\$1,399.00	\$1,499.00
Sponsor Additional Registrations	\$549.00	\$649.00	\$749.00	\$849.00	\$949.00	\$1,049.00
Exhibitor Registration (After the First 2 Comps)	\$549.00	\$649.00	\$749.00	\$849.00	\$949.00	\$1,049.00
Guest (Includes all meals and special events)				\$449.00	\$549.00	\$649.00

Attendee Pricing for Non-PARMA Members

**Registration includes a one-year, non-refundable membership (public entity only) to PARMA. Only one person from each company needs to register at the nonmember rate. All others from the same company/ entity can use the additional member pricing above. This opportunity applies to new members only.*

Important Deadlines

12/4/2026.....Early Bird Pricing End Date (Register on or Before this Date)

12/5/2026.....Regular Pricing Start Date

2/12/27.....Onsite Registrations Rates Apply

Refund Policy

Requests for refunds must be received in writing. Cancellations postmarked on or before December 4, 2026, will receive a full refund. Membership dues will not be refunded if registering as a nonmember. Cancellations postmarked after December 4, 2026, will be subject to a \$100.00 service charge. No reimbursement will be given after January 8, 2027 but substitutions will be accepted. Please allow 60 days after the close of the conference for refund processing.

There are no refunds on golf fees or membership dues. In the event PARMA must cancel this conference for any reason, liability is limited to the registration fees paid only. PARMA is not responsible for any other expenses incurred, including travel and accommodation fees.

Special Needs

If for any reason, you require assistance or special accommodations, please indicate so on the registration form. PARMA conference management will contact you to ensure proper accommodations are made.



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Conference Location



CONFERENCE LOCATION

Gaylord Pacific Resort and Convention Center

1000 H Street, Chula Vista, CA 91910

Hotel Reservations

Upon conference registration completion and payment, you will receive an email confirmation with details on reserving a hotel room.

Room Rates

Gaylord Pacific Resort	\$355/night
Valet Parking	\$65.00
Self Parking	\$33.75

Prices do not include room fees and taxes.

Cancellation & Change Policy:

Cancellation or changes must be made fourteen days prior to arrival. The final day to book a hotel is January 8, 2027. However, the guestroom block is subject to sell out before this date. PARMA requires a one-night nonrefundable deposit.

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Keynote Speaker

Ed Stafford – Explorer and TV Presenter

February 1, 2027 | 8:30 AM – 10:00 AM

Ed Stafford doesn't manage risk from a boardroom. He's built a career on it.

A former British Army Captain and the first person in recorded history to walk the entire length of the Amazon River, 860 days through jungle, tribal conflict, and terrain no map could prepare him for, Ed has spent two decades making life-or-death decisions with incomplete information, under extreme pressure, and without the option to walk away.

Since the Amazon, he has survived 60 days alone and naked on a desert island and operated in the world's most hostile environments filming for Discovery Channel, contexts where risk isn't a framework on a slide deck, but the difference between life and death.

His keynote draws on these experiences to reframe how high-stakes leaders think about uncertainty, courage, and the decisions that define them. For an audience of risk professionals, Ed delivers something rare: not theory, but tested, lived evidence of what it actually takes to assess, accept, and move through risk when the stakes are real.



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Conference-at-a-Glance

Session Color Codes

 SAFETY/HEALTH	 WORKERS' COMP	 MANAGEMENT	 TECHNOLOGY
 RISK MANAGEMENT	 LIABILITY	 INSURANCE	

Sunday, January 31, 2027

2:00PM-6:00PM Conference Registration is Open

Monday, February 1, 2027

7:00AM-5:00PM Conference Registration is Open

7:00AM-8:30AM Continental Breakfast

8:30AM-10:00AM Welcome and Keynote Speaker, Ed Stafford

10:00AM-10:30AM Networking Break in the Exhibit Hall

10:00AM-5:00PM Exhibit Hall Open

10:30AM-12:00PM

But Wait...There's More! An Actuarial Perspective on Claims Costs

Into the HR Wild: Tracking and Taming Hidden Risks

A New Approach to First Responder Injury Management

Risk in the Medicare Jungle: Navigating Compliance, and Emerging Threats on the Safari Trail; CE/MCLE

Root Cause Analysis: Effective Accident Investigations

Eye of the Tiger: Navigating CalPERS Industrial Disability Retirement (IDR) from Start to Finish; CE/MCLE

12:15PM-1:15PM

PARMA Lunch, Annual Membership Meeting and Sponsor Appreciation

1:15PM-1:45PM

Networking Dessert Break in the Exhibit Hall

2:00PM-3:00PM

Avoiding Risk Transfer Mistakes That Cause Denied Claims and Legal Costs; CE

The Defense Starts Long Before the Lawsuit: How City's Policies and Procedures Aid in the Defense of Dangerous Condition Claims Prior to Trial; CE/MCLE

Penetrating the Cone of Silence Communicating With Police and Fire

Subrogation Shifts Impacting Public Agencies and How to Preserve Recovery

From Compliance to Competence: Taming Training Fatigue in Public Agencies

When Risk Roams: Blending Territories in Workers' Comp and Employment Law; CE/MCLE

3:00PM-3:30PM

Networking Break in the Exhibit Hall

3:45PM-5:00PM

Am I Covered?

Deal or No Deal: Analyzing Recent Verdicts & Settlements; CE/MCLE

Leadership Development IS Risk Management

Protecting Educators: Workplace Violence, Risk, and SPED in School Environments

Taming Conflicting Medicals: Navigating the ADA/FEHA Jungle; CE/MCLE

Framing the Outcome: The Art of Workers' Comp Settlements; CE/MCLE

5:00PM-6:30PM

Wild Encounters Welcome Reception

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Conference-at-a-Glance

Tuesday, February 2, 2027

7:30AM-4:30PM Conference Registration is Open

8:00 AM-9:00 AM Chapter Breakfast

8:00AM-2:00PM Exhibit Hall Open

9:15 AM-10:15 AM	From Risk Control to Risk Capital: How Public Entities Can Influence Property Capacity, Pricing, and Terms	Chasing Immunity: Proving and Leveraging Vehicle Pursuit Immunity Under § 17004.7; CE/MCLE	Turning Posts Into Defense: Social Media in Workers' Comp Claims	20 Issues to Watch in 2027; CE	Taming the Lithium Lion: Managing Fire and Life Safety Risks in a New Battery-Powered World	A Quick Class on SaaS: Tips on Negotiating SaaS Agreements; CE/MCLE
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10:15 AM - 10:45 AM Networking Break in the Exhibit Hall

10:45 AM - 12:00 PM	What Public Entities Should Expect From Their TPA and Themselves	Claims Without Craft: Why Public Entity Adjusting Is Losing Its Edge and How to Get It Back; CE	2026 Work Comp Reform Recap; CE/MCLE	Solutions for Workforce Mental Health Risk	Cal/OSHA: The Year in Review, and What to Expect Next; CE/MCLE	Contract Risk Management & Best Practices - A Proactive Approach to Reducing Legal and Operational Risk; CE/MCLE
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12:00 PM - 2:00 PM Lunch in Exhibit Hall and Exhibitor Prize Drawings

2:00PM-3:00PM	Safety Officer Presumptive Claims From Both Sides; CE/MCLE	Ever Evolving Liability Exposures and Public Entities	Managing the Minefield: Supervising an Employee Who Is Suing Your Agency; CE/MCLE	From Hype to Habit: How We're Actually Using AI in Risk Management	Taming the Wild: End-to-End Risk Management for Real-World Operations	Safeguarding Your Agency: Vendor Contracts in the AI Era; CE/MCLE
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3:00PM-3:15PM Refreshment Break

3:15PM-4:30PM	Taming the Wild Workers' Comp Claim: 10 Mistakes That Drive Costs and How to Fix Them; CE	Document It or Defend It: How Records Make or Break Public Entity Claims	Protecting Educators: Prevent Workplace Violence and Staff Injuries in Schools with Data-Based Strategies	Forest Through the Trees: What Steps to Take When Juggling Risk Management With Your Other Duties	Safety Campaign - A Stretch In the Right Direction	Workers' Comp Bingo 2027 - Case Law Update; CE/MCLE
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6:00PM-9:00PM The Wild Side After Dark

Wednesday, February 3, 2027

8:00AM-8:30AM Continental Breakfast

8:30AM-9:15AM	From Risk Control to Market Results: A Practical Framework to Improve Property Insurance Outcomes for Public Entities	Schools Roundtable	The Wild Price of Unpreparedness: Reining In Emergency Response Failures			
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9:15AM-9:30AM Refreshment Break

9:30AM-10:45AM Closing Session

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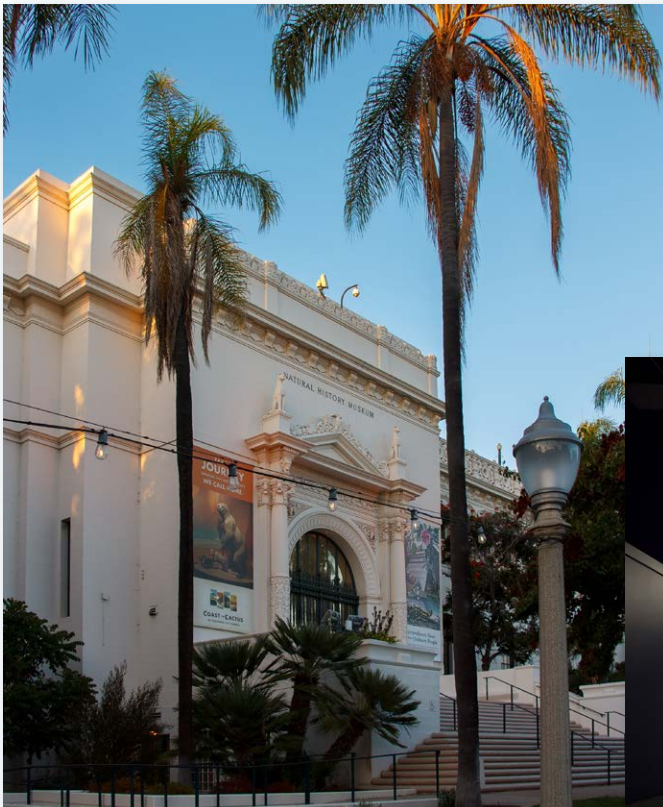
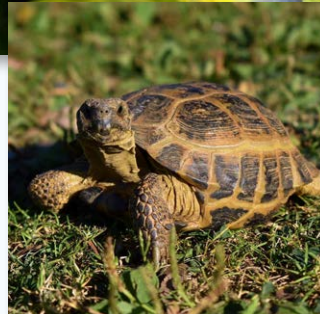
Special Events

Monday, February 1, 2027

Wild Encounters Welcome Reception

5:00 PM - 6:30 PM

The best way to tame the wild is to get to know it! Join us for an unforgettable evening of networking, great food, and extraordinary animal encounters as we launch this year's conference, **Taming the Wild Side of Risk Management**. Thanks to our partners at Zovargo, you'll have the chance to meet an assortment of remarkable animal ambassadors while connecting with fellow attendees in a relaxed and engaging setting. It's a wild start to an exciting few days of learning, collaboration, and discovery.



Tuesday, February 2, 2027

The Wild Side After Dark

6:00 PM - 9:00 PM

When the conference day ends, the adventure begins. Join fellow attendees for an exclusive evening at the San Diego Natural History Museum as we embrace *The Wild Side After Dark*. Enjoy exceptional cuisine, networking, and the opportunity to explore the museum while celebrating the art of taming risk in an unpredictable world.





PARMA Conference Sessions

Monday, February 1, 2027

10:30am – 12:00pm

But Wait...There's More! An Actuarial Perspective on Claims Costs

Focus: Insurance/Risk Management **Level:** Beginner

I just looked at my claims report and see that losses in the most recent years are less than older years, so my insurance program is performing great! Or is it? Without the actuarial report, assessing insurance program performance is incomplete. Three “fun” actuaries will provide an exciting and interactive journey into the actuarial world and how the information the actuary provides is crucial to understanding how well your insurance program is doing.

Speakers: Susan Dunham, ACAS, MAAA, Bickmore Actuarial; Mike Harrington, FCAS, MAAA, Bickmore Actuarial; Stefan Zepernick, ACAS, MAAA, Bickmore Actuarial

Into the HR Wild: Tracking and Taming Hidden Risks

Focus: Liability/Risk Management **Level:** Intermediate

Out on the HR savanna, danger doesn't always announce itself. Some risks stampede toward you, but others lie quietly in the tall grass, easy to miss until it's too late. In California's ever-changing legal environment, even experienced HR professionals can find themselves face-to-face with unexpected threats. In this session, we'll go on a guided expedition to uncover the hidden risks that often evade detection, from lesser-known legal obligations to commonly overlooked compliance pitfalls. Along the way, you'll gain practical tools to sharpen your instincts, scan the horizon, and respond with confidence. Our safari will traverse key regions of the HR landscape, including labor law, wage and hour, leaves, dress codes, and disability retirement, helping you spot trouble early and keep your organization safely on course.

Speakers: Monica Sanchez McQueen, Burke, Williams & Sorensen, LLP; Kelly Trainer Policky, CJPIA

A New Approach to First Responder Injury Management

Focus: Workers' Comp/Risk Management **Level:** Intermediate

First responder injury claims often exist in the gray areas of both the workers' compensation system and internal agency operations, where miscommunication, delayed care, limited resources, and organizational silos can negatively affect both member recovery and claim outcomes. This session brings together workers' compensation professionals and peer support and wellness leaders to present a collaborative, field-informed approach to improving outcomes for injured first responders.

Attendees will learn practical strategies for breaking down barriers between field personnel, wellness programs, and claims administration; reducing delays in treatment; and improving trust in the injury management process. The session will also examine proactive PTSD prevention, early and fair claim handling, expansion of appropriate treatment resources, and structured return-to-work practices. Through real-world public entity examples, speakers will demonstrate how aligning wellness and workers' compensation efforts can improve recovery, reduce Labor Code 4850 exposure, and better support both organizational risk management goals and employee



well-being.

Speakers: Natalie Dempsey, City of Sacramento; Angela Lewis, ARM, City of Sacramento; Ryan Manfredi, Sacramento Metropolitan Fire District

Risk in the Medicare Jungle: Navigating Compliance, and Emerging Threats on the Safari Trail, CE/MCLE

Focus: Risk Management/Workers' Comp **Level:** General Interest

Step into the untamed wilderness of the Medicare landscape, where towering regulatory trees, dense compliance vines, and unexpected predators challenge even the most seasoned risk professionals. On this safari, we will guide participants on an expedition through the shifting terrain of Medicare compliance, highlighting where hidden risks lurk and how to navigate safely through the brush.

Our journey begins by tracking the movements of Medicare Conditional Payments, uncovering how recovery contractors operate like stealthy jungle predators, often unseen until they strike. We will explore strategies to spot their tracks early, avoid common traps, and mitigate exposure before liabilities multiply.

Next, we travel deeper into the canopy to examine Section 111 Mandatory Insurer Reporting. Attendees will learn how missed or inaccurate reporting can attract unwanted attention from the regulatory “big cats,” triggering penalties, enforcement actions, or years-long recovery pursuits. We'll decode reporting pitfalls, emerging trends, and survival practices that keep organizations off the radar.

Venturing further, we'll set up camp in the territory of Medicare Set Asides (MSAs), a region known for shifting sands, evolving expectations, and increasing scrutiny. Participants will gain a clear map of when MSAs are needed, how to evaluate future medical exposure, and how recent developments have reshaped the terrain for workers' compensation and liability settlements alike.

Throughout the expedition, we will spotlight new developments impacting compliance and by the end of this safari, attendees will leave with a field guide of practical takeaways.

Speakers: Douglas Gibb, Athens Administrators; Bridget Smith, Esq, CMSP, Sanderson Firm



PARMA Conference Sessions

Monday, February 1, 2027

10:30am – 12:00pm

Root Cause Analysis: Effective Accident Investigations

Focus: Safety/Insurance **Level:** Advanced

This training provides participants with a practical, structured approach to conducting effective accident and incident investigations with a focus on identifying true root causes. Rather than stopping at surface-level findings or employee error, this session emphasizes understanding why incidents occur by examining underlying system, process, environmental, and organizational factors.

Participants will learn best practices for responding to incidents, preserving evidence, collecting accurate information, and conducting objective interviews. The training introduces proven root cause analysis techniques, such as the 5 Whys and causal factor analysis, and demonstrates how to apply them to real-world workplace incidents. Emphasis is placed on consistency, documentation, and defensibility of investigation findings.

The session also focuses on translating investigation results into meaningful corrective and preventive actions. Participants will learn how to develop corrective actions that address root causes, reduce the likelihood of recurrence, and strengthen overall safety performance. Real world examples, case studies, and interactive discussion are used to reinforce learning and ensure participants can immediately apply concepts in their own workplaces.

Speakers: Adam Lopez, Sedgwick; Alvaro Valdez, City of Burbank; Amalia Sanchez, Los Angeles Unified School District

Eye of the Tiger: Navigating CalPERS Industrial Disability Retirement (IDR) from Start to Finish, CE/MCLE

Focus: Workers' Comp **Level:** Intermediate

Now that employers have been given new directives and forms from CalPERS regarding the IDR process, we will now put that guidance into practice by navigating several Workers' Compensation/IDR cases from start to finish from all sides i.e., employer, applicant's attorney, defense attorney. This discussion will also include guidance on dealing with CalPERS' requests for additional information in support of employer IDR determinations, and in some instances, CalPERS' explicit or implicit rejection of employers' IDR determinations.

Speakers: Jena Covey, City of Bakersfield; John Ferrone, Ferrone Law Group; David Thomas, Esq. Hanna Brophy



2:00pm – 3:00pm

Avoiding Risk Transfer Mistakes That Cause Denied Claims and Legal Costs, CE

Focus: Insurance/Risk Management **Level:** Intermediate

When it comes to risk transfer and insurance requirements, half the battle is often just knowing what not to do. In this practical session, Rob Marshburn will highlight the most common mistakes that can lead to denied claims and expensive legal disputes, and then walk through how to avoid them. He'll highlight:

- The most common mistakes across contract language, requirement gaps, and policy gray areas
- Standard best-practices that help you proactively avoid those mistakes
- Why claims actually get denied in the real-world
- Where legal costs can balloon quickly, and how to spot red flags early
- What to know about judges and how they interpret disputes
- Common tradeoff decisions that risk managers face in this area
- Specific scenarios and examples to connect best practice principles to real-world realities

Speakers: Bob Marshburn, Certified Risk Managers

The Defense Starts Long Before the Lawsuit: How City's Policies and Procedures Aid in the Defense of Dangerous Condition Claims Prior to Trial, CE/MCLE

Focus: Liability/Risk Management **Level:** General Interest

This session will explore how a public entity's records (and record keeping) are essential for the defense of a dangerous condition of public property claim prior to trial. The speakers will address each key element of the claim and the evidence needed to obtain favorable pre-trial motion rulings at various stages while guiding City officials through the motions.

First, a general overview of what entails a properly pleaded dangerous condition of public property claim under Gov. Code sections 830(a) and 835 will be discussed. From there, the session will present and evaluate what evidence is needed to bring dispositive motions including:

- Demurring to the complaint at the pleading stage;
- Motions for summary judgment/adjudication; and
- Motions in limine as a tool for streamlining issues before trial.

The session will then dovetail into applying the aforementioned motion practice to various fact patterns, including, inter alia, motor vehicle accidents, bicycle accidents and trip and fall sidewalk accidents. The case studies will analyze how various motions are best utilized at various times during litigation and before trial.

Speakers: Amanda Griffith, Esq, California Affiliated Risk Management Authorities; Maria Nozzolino, Esq, Allen Glaessner Hazelwood & Werth LLP



PARMA Conference Sessions

Monday, February 1, 2027

2:00pm – 3:00pm, Continued

Penetrating the Cone of Silence Communicating With Police and Fire

Focus: Management/Risk Management **Level:** General Interest
Improve your communications and relationships with Police and Fire. Have you ever wondered why it seems more difficult to communicate with Police and Fire? This session will explore why each is unique and provide insights and suggested approaches to improve your Risk Management program effectiveness in communicating with both. Expect the presentation to be entertaining, high-energy and utilize video clips.

Speakers: Dean Coughenour, Retired City of Flagstaff

Subrogation Shifts Impacting Public Agencies and How to Preserve Recovery

Focus: Risk Management/Liability **Level:** Intermediate
The subrogation landscape for public agencies has evolved, revealing new and complex terrain where recovery opportunities are harder to capture and traditional strategies don't always hold. Since the implementation of recent legislative changes, agencies are now seeing the real-world impact on third-party recoveries, particularly in peace officer claims, including reduced recoveries, loss of credit rights, and shifting litigation dynamics.

This session takes attendees deeper into the “recovery wilderness,” moving beyond the statute to examine how these changes are playing out in practice. Presenters will share emerging trends, common pitfalls, and lessons learned from the first wave of cases under the new framework.

Through practical examples, attendees will learn how to recalibrate subrogation strategies, improve coordination between risk, claims, and counsel, and identify opportunities that still exist. Leave with a refined, field-tested approach to keep recovery efforts on track in an increasingly unpredictable environment.

Speakers: Laura Banker, Esq, Michael Sullivan & Associates; Alice Burnett, City of Placentia; Anna Monteleone, Esq, Michael Sullivan & Associates

From Compliance to Competence: Taming Training Fatigue in Public Agencies

Focus: Safety/Risk Management **Level:** Beginner

Public agencies continue to add training in response to new laws, incidents, and emerging risks. Over time, this can create a “wild” training environment where requirements multiply, staff become overwhelmed, and training completion replaces real risk reduction.

This session explores how agencies can tame the wild side of training by shifting from a compliance-driven model to a risk-based approach. Participants will examine how to distinguish between legally required, risk-driven recommended, and discretionary training; recognize signs of training fatigue; and evaluate when training is the right control versus when policy, supervision, engineering, or operational changes may be more effective.



Through practical examples and discussion, attendees will gain a framework for prioritizing training in a way that maintains compliance while improving meaningful risk reduction.

Speakers: Scarlett Sadler, PRISM

When Risk Roams: Blending Territories in Workers' Comp and Employment Law, CE/MCLE

Focus: Workers' Comp/Risk Management **Level:** Intermediate

In the wild landscape of public agency risk, the intersection of workers' compensation and employment law is where exposure quietly stalks (and often strikes). Return-to-work decisions, conflicting medical reports, and breakdowns in the interactive process can quickly transform routine claims into high-value civil liability. Go on a safari through real-world scenarios where claims spiral due to missteps at the intersection of Labor Code §132a, FEHA, ADA, and leave laws. Using case examples and practical guidance, presenters will explore how inconsistent handling of work restrictions, failure to properly navigate conflicting medical opinions, and gaps in communication between HR, risk, and claims can lead to costly outcomes. Leave with practical tools to track risk early, align internal processes, and tame the crossover exposure, bringing control and consistency back to return-to-work and accommodation practices.

Speakers: Ryan Carlson, Esq, Michael Sullivan & Associates; Danielle Mor Dychter, Esq, Michael Sullivan & Associates



PARMA Conference Sessions

Monday, February 1, 2027

3:45pm – 5:00pm

Am I Covered?

Focus: Insurance/Risk Management **Level:** Beginner

One of the most common but also most feared insurance questions, before or after a loss, is “Am I Covered?” We are expected to have the “right” answer even though sometimes the issues are fuzzy and easy answers impossible to provide. This session will provide attendees the tools they need, including a systematic, comprehensive approach to analyzing claims, to confidently answer that question and precisely identify the issues involved in any coverage dispute.

Speakers: Marcus Beverly, CPCU, AIC, Alliant Insurance Services

Deal or No Deal: Analyzing Recent Verdicts & Settlements, CE/MCLE

Focus: Liability/Risk Management **Level:** General Interest

Modeled after the game show “Deal or No Deal,” this session offers a deep dive into the legal landscape influencing risk management for public agencies. We will analyze recent general liability verdicts and settlements, offering a unique opportunity to examine real-world cases and draw valuable lessons. This session will enhance your understanding of emerging trends, legal precedents, and best practices. Arm yourself with the knowledge needed to navigate the complexities of legal outcomes and insurance coverage, ensuring your agency is well-prepared to face future challenges.

Speakers: Stephan Birgel, Esq, ASCIP; Reshan Cooray, ASCIP

Leadership Development IS Risk Management

Focus: Management/Liability **Level:** General Interest

Employment practices liability remains one of the most persistent and costly risks for public agencies, and many claims can be traced back to a single source: everyday conversations between supervisors and employees.

Frontline leaders are constantly navigating coaching discussions, performance feedback, and employee concerns. What they say, and more importantly how they say it, can either deescalate and resolve issues early or unintentionally create liability. Offhand comments, inconsistent messaging, or poorly handled coaching conversations are frequently cited in complaints, grievances, and litigation.

This session focuses on how leadership development, particularly in the area of coaching and communication, serves as a proactive risk management strategy. Attendees will learn how to equip supervisors with practical skills to conduct clear, consistent, and legally sound coaching conversations; avoid common communication pitfalls; and document interactions in a way that supports defensible decision-making. The solution goes beyond one-time training to a true supervisory and management-level development program.

Through real-world scenarios and applicable frameworks, participants will leave with tools they can immediately implement to strengthen supervisor effectiveness, improve employee interactions, and reduce employment-related risk.

Speakers: Lisa Jenkins, City of Manhattan Beach

Protecting Educators: Workplace Violence, Risk, and SPED in School Environments

Focus: Risk Management/Safety **Level:** Intermediate

Workplace violence in schools is often addressed through policy requirements and post-incident response. Yet when incident data is reviewed across districts, a different picture emerges, one defined less by isolated events and more by repeating patterns tied to role, environment, and exposure. These patterns point to a critical reality for school systems: educators are operating in systems where harm is predictable.

This session brings together claims data and field-based experience to examine how and where workplace injuries occur, with particular attention to special education (SPED) settings, where staff are more likely to experience frequent, high-intensity interactions. Across districts and insurance pools, similar patterns emerge in these roles, including higher rates of repeat incidents, greater injury severity, and identifiable conditions that increase the likelihood of escalation.

Building on this analysis, the discussion will explore how school environments influence both behavior and staff response. In SPED classrooms and support settings, repeated exposure to escalation can affect communication, decision-making, and safety outcomes over time. These dynamics are often reflected in claims trends but are not always captured in incident reporting, creating gaps in how risk is understood and addressed.

When incidents follow recognizable patterns, this raises important considerations for risk management, including foreseeability, liability exposure, and the effectiveness of current prevention strategies. The session will also examine how Workplace Violence Prevention Plans (WVPP) can be operationalized through improved incident analysis and better alignment with real-world conditions.

Participants will leave with a clear starting point for action, including practical ways to interpret incident patterns, strengthen workplace violence prevention efforts, and ensure WVPPs function effectively in day-to-day school environments, particularly in SPED settings

Speakers: Ariel Jenkins, Safety National; Jiles Smith, Poms & Associates Risk Control Services; Sheila Smith, Poms & Associates Risk Control Services



PARMA Conference Sessions

Tuesday, February 2, 2027

3:45pm – 5:00pm, Continued

Taming Conflicting Medicals: Navigating the ADA/FEHA Jungle, CE/MCLE

Focus: Workers' Comp/Management **Level:** Intermediate

When Workers' Compensation medical opinions collide in the ADA/FEHA process, even the most experienced professionals can find themselves lost in a dense and complicated landscape. This session will guide attendees through the challenges of handling conflicting medical evidence within the ADA/FEHA interactive process, with a focus on practical strategies and compliance best practices.

Participants will learn how to evaluate competing medical opinions, identify when additional clarification is needed, discuss strategies and maintain a well-documented interactive process. Through real-world scenarios, this session will help you cut through the confusion, reduce risk, and confidently navigate even the most tangled cases.

Whether you're managing workers' compensation overlaps or responding to complex accommodation requests, you'll leave equipped with the insight and strategies needed to bring order to the chaos and keep your cases moving forward.

Speakers: Alison Spalinger, Shaw HR Consulting

Framing the Outcome: The Art of Workers' Comp Settlements, CE/MCLE

Focus: Workers' Comp/Risk Management **Level:** Intermediate

Closing a workers' compensation claim is not always as straightforward as it appears. A claim may be administratively closed while significant liability exposure remains. Understanding the difference between a claim that is technically closed and one that is truly resolved is critical for effective claims management.

This session explores practical strategies for moving claims to final resolution. Presenters will discuss common obstacles that delay closure, including lien issues, unresolved liability questions, and settlement challenges. The discussion will also examine the advantages and pitfalls of different settlement approaches and how risk managers, claims administrators, and defense counsel can work together to finalize claims efficiently while ensuring settlements are fair and adequate.

Attendees will gain practical guidance on identifying when a claim is truly finished, and when it may still carry future exposure.

Speakers: Lynn Cavalcanti, AIMS; Susan Hastings, Laughlin, Falbo, Levy & Moresi; Jenny Thompson, ARM, County of Fresno





PARMA Conference Sessions

Tuesday, February 2, 2027

9:15am - 10:15am

From Risk Control to Risk Capital: How Public Entities Can Influence Property Capacity, Pricing, and Terms

Focus: Insurance/Risk Management **Level:** Intermediate

Public entities continue to face volatility in the property insurance market, driven by catastrophe exposure, capacity constraints, and increased underwriting scrutiny. While many organizations invest heavily in loss prevention, engineering, and mitigation, those efforts do not always translate into improved pricing, capacity, or terms at renewal.

This session reframes property risk management through a risk-capital lens, helping public entity risk managers understand how insurers actually deploy capital and make underwriting decisions. Drawing on experience from both the insurer engineering perspective and current public-sector placements, the session demystifies why certain risk control efforts move the needle with carriers while others do not.

Attendees will learn how to align data quality, engineering insights, and mitigation investments into a cohesive underwriting narrative that strengthens credibility and improves renewal outcomes, in any insurance market condition. The session emphasizes practical decision-making, organizational alignment, and communication strategies that risk managers can immediately apply within their own programs.

The presentation will be educational, non-commercial, and grounded in real-world examples without naming clients or carriers.

Speakers: Tom Barber, PE, ARM, Alliant Insurance Services; Phill Corstorphine, Price Forbes, London

Chasing Immunity: Proving and Leveraging Vehicle Pursuit Immunity Under § 17004.7, CE/MCLE

Focus: Liability/Risk Management **Level:** Intermediate

Vehicle pursuits remain one of the most dangerous and high-exposure activities undertaken by law enforcement. When pursuits result in injury or death, public entities are often drawn into complex and costly litigation. California Vehicle Code section 17004.7 offers a powerful but frequently misunderstood immunity, one that hinges not just on policy, but on proof.

This session provides a practical, defense-oriented guide to successfully asserting vehicle pursuit immunity. Presenters will walk through the statutory framework and focus on what actually matters in litigation: how to demonstrate substantial compliance with policy requirements, how to build and preserve the evidentiary record, and how to position the immunity for early resolution.

The session will also explore evolving case law interpreting what constitutes a "pursuit," including situations where officers do not activate lights or sirens, and will offer concrete strategies for leveraging the immunity through dispositive motion practice.

Attendees will leave with actionable tools to both advise their agencies proactively and defend pursuit cases effectively when litigation arises.

Speakers: Richard Osman, Bertrand, Fox, Elliot, Osman Wenzel; Sheila Crawford, Bertrand, Fox, Elliot, Osman Wenzel

Turning Posts Into Defense: Social Media in Workers' Comp Claims

Focus: Workers' Comp/Technology **Level:** Beginner

This session will explore the growing role of social media in workers' compensation claims and litigation. Participants will learn how social media posts, photographs, and online activity can impact issues such as credibility, disability, and claimed limitations. The presentation will also address ethical considerations, discovery strategies, and practical tips for incorporating social media evidence into case evaluation, depositions, and trial preparation.

Speakers: Cheryl Hogue, Athens Administrators; Luis Marquez, Digistream investigations; Sepideh Sepidehdam, Esq, Mullen & Filippi, LLP

20 Issues to Watch in 2027, CE

Focus: Risk Management/Workers' Comp **Level:** General Interest

Healthcare, workforce, and risk management challenges continue to evolve at an unprecedented pace. This session will explore the critical trends shaping today's organizations, including the growing demands of long-term care, an aging workforce, and the increasing frequency and severity of workers' compensation claims. Participants will examine the expanding role of technology and artificial intelligence in risk management and human resources, gaining insights into how these tools are transforming operations, decision-making, and employee support.

The session will also provide an update on key developments across the healthcare landscape, including regulatory changes, emerging technologies, and evolving patient expectations and access to care. Through practical examples and actionable strategies, attendees will learn how to strengthen and optimize their organization's risk management program to improve outcomes, control costs, and effectively navigate new and emerging challenges.

Speakers: Kimberly George, Sedgwick; Mark Walls, Safety National





PARMA Conference Sessions

Tuesday, February 2, 2027

9:15am – 10:15am, Continued

Taming the Lithium Lion: Managing Fire and Life Safety Risks in a New Battery-Powered World

Focus: Safety/Risk Management **Level:** Intermediate

As public agencies adopt new technologies and modernize operations, lithium-ion batteries are becoming increasingly common in fleet vehicles, mobility devices, maintenance equipment, and critical communication systems. While these technologies offer significant benefits, they also introduce emerging fire, life safety, and property risks that many organizations are not fully prepared to address. This session examines the unique hazards associated with lithium-ion batteries, including thermal runaway events, storage and charging challenges, and evolving liability concerns. Attendees will gain practical strategies for identifying exposures, implementing effective risk controls, training employees, and integrating lithium battery safety into their broader risk management framework to help prevent losses and strengthen organizational resilience.

Speakers: Glenn Thomas, Full Spectrum Safety Consulting

A Quick Class on SaaS: Tips on Negotiating SaaS Agreements, CE/MCLE

Focus: Technology/Liability **Level:** Beginner

Working with software companies is a requirement to successfully operate in today's world; however, agreeing to a "software as a service" vendor's proposed agreement is not. Agencies that agree to a vendor's form agreement without reading the fine print may be agreeing to one-sided terms that could subject them to liability or increased or wasted cost. This presentation will explore typical SaaS contract provisions, identify potentially problematic terms and conditions, and provide tips on how to negotiate SaaS agreements to better protect your agency.

Speakers: Christopher Fallon, JD, Liebert Cassidy Whitmore; Madison Tanner, JD, Liebert Cassidy Whitmore

10:45am – 12:00pm

What Public Entities Should Expect From Their TPA and Themselves

Focus: Management/Workers' Comp **Level:** Intermediate

Third Party Administrators play a critical role in claims outcomes, yet many organizations struggle to move beyond a transactional relationship. This session walks through the full lifecycle of building a strong, effective TPA partnership from going to market through the RFP process, to selecting the right team, to maximizing long term performance. Attendees will explore what information to share during procurement, how to evaluate TPA capabilities and service models, and how to use data to drive engagement, accountability, and strategic planning. The discussion also addresses best practices for working with TPAs day to day, setting clear expectations, and navigating challenges when they arise, with the goal of creating a trusted, collaborative partnership aligned to organizational objectives.

Speakers: Devora DeLong, Sedgwick; Nidra Kumaradas, ASCIP; Beverly Umholtz, County of Orange



Claims Without Craft: Why Public Entity Adjusting Is Losing Its Edge and How to Get It Back, CE

Focus: Liability/Insurance **Level:** Intermediate

Public entity claims are increasingly being processed instead of investigated, evaluated, and defended. The result is predictable: missed comparative negligence, inflated damages, weak settlement positions, and avoidable payouts.

This practical, scenario-driven session brings claims professionals back to the fundamentals that protect public agencies. Attendees will learn how to identify and develop comparative negligence, calculate and challenge property damage demands, and evaluate bodily injury claims with disciplined damages analysis and defensible settlement strategy.

Through real-world public entity scenarios, participants will work through fact patterns the way experienced adjusters do: verifying loss facts, testing credibility, documenting evidence, applying comparative fault, and translating investigation results into stronger PD evaluations and BI settlement outcomes.

This session is designed for claims professionals and risk managers who are ready to move beyond claim handling as a transaction and return to true adjusting as a craft.

Speakers: Jill Eck, VTA; Marinda Griesse, CJPRMA

2026 Work Comp Reform Recap, CE/MCLE

Focus: Workers' Comp/Risk Management **Level:** General Interest

The 2026 legislative session is expected to bring significant changes to California's workers' compensation landscape including anticipation for a long awaited reform package. This session will feature insights from an employer representative, an experienced defense attorney and a prominent applicant's attorney. They will draw upon 75 years of combined experience as well as their unique involvement in the legislative process to help attendees understand the changes to the system and the impact on their agency.

Speakers: Jonathan Liff, Esq, Laughlin, Falbo, Levy & Moresi, Jason Marcus, Esq, Marcus & Pulley; Jeff Rush, California JPIA



PARMA Conference Sessions

Tuesday, February 2, 2027

10:45am - 12:00pm, Continued

Solutions for Workforce Mental Health Risk

Focus: Risk Management/Workers' Comp **Level:** General Interest

The mental health of employees is a critical component of workplace safety, productivity, and overall well-being. Mental health risks in the workplace, particularly for injured workers, can significantly impact recovery times, absenteeism, and overall job performance. This session will explore the importance of mental health in the workplace, common risks employees face, and how organizations can implement proactive solutions.

Through case studies and practical examples, participants will gain insights into how case management, supportive workplace culture, and Critical Incident Stress Debriefing (CISD) can mitigate risks and support employee recovery. We will also discuss strategies for fostering open communication, reducing stigma, and promoting mental well-being as an essential part of organizational success.

Speakers: Kyle Koszewnik, City of Solana Beach

Solutions for Workforce Mental Health Risk

Focus: Risk Management/Workers' Comp **Level:** General Interest

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Speakers: Karen Thomas, CorVel

Cal/OSHA: The Year in Review, and What to Expect Next, CE/MCLE

Focus: Safety/Risk Management **Level:** Intermediate

An annual review of all things Cal/OSHA. Discussion of who Cal/OSHA is, and what enforcement has been up to for the last year. Also, a review of recent case law, new and proposed regulations, and what to expect from an inspection and possible citations.

Speakers: Lisa Baiocchi, The Prince Firm

Contract Risk Management & Best Practices - A Proactive Approach to Reducing Legal and Operational Risk, CE/MCLE

Focus: Risk Management **Level:** Intermediate

Identify and manage risks in contracts for events, facilities, and construction. Analyze indemnity, hold-harmless, and waiver clauses, and verify insurance coverage and limits. Apply a five-step pre-signature review to ensure enforceable agreements and proper

authority. Implement best practices for high-risk scenarios, including transportation and volunteer activities, to protect the entity

Speakers: Megan Mavis, Michael Sullivan & Associates; Shawnee Nishimura Nishimura, Keenan

2:00pm - 3:00pm

Safety Officer Presumptive Claims From Both Sides, CE/MCLE

Focus: Workers' Comp/Workers' Comp **Level:** Intermediate

Safety officer cases are the most expensive and frustrating cases to defend in workers' compensation. This panel, consisting of defense attorneys and a former AA specializing in officer representation, will candidly discuss each side of litigation strategy for these claims. The session will provide protocols, guidance, and suggestions for how these claims are best managed. Victory may not be possible but all does not have to be lost.

Speakers: Christopher Naughton, Esq, Mullen & Filippi, LLP; Brian Ulyatt, Esq, Mullen & Filippi, LLP

Ever Evolving Liability Exposures and Public Entities

Focus: Liability/Risk Management **Level:** Intermediate

Public entities face a range of ever evolving liability exposures which can have major impacts on how an entity operates. Identifying effective risk management strategies help mitigate these exposures so an entity can safeguard public interests. Looking ahead, public entities must prepare for emerging risks and changing legal landscapes in your local communities and ensuring organizational resilience.

Speakers: Kyle Powell, Aon; Alvaro Valdez, City of Burbank

Managing the Minefield: Supervising an Employee Who Is Suing Your Agency, CE/MCLE

Focus: Management/Liability **Level:** Advanced

When a current employee becomes a plaintiff, your agency may face new challenges when trying to hold the employee accountable. Performance evaluations, discipline, and even routine work assignments can take on heightened legal significance. This session will provide a roadmap for meeting an agency's operational needs while navigating the legal landmines of a litigating employee. Topics will include performance management, evaluating requests through a litigation lens, protecting against retaliation claims, and maintaining professionalism and morale across the team. We'll also address when to involve legal counsel, how to train supervisors, and what not to do (based on real-world missteps).

Speakers: Olga Bryan, JD, Liebert Cassidy Whitmore; Mark Meyerhoff, JD, Liebert Cassidy Whitmore



PARMA Conference Sessions

Tuesday, February 2, 2027

2:00pm – 3:00pm, Continued

From Hype to Habit: How We're Actually Using AI in Risk Management

Focus: Risk Management/Technology **Level:** Intermediate

We all know that AI is going to impact how we do our jobs as risk managers, and that it's wise to proactively figure out how to apply new technology, but it's not always clear exactly where to start. It's common to hear about the enormous potential of AI, but it's not so obvious what the most immediate practical applications are that we can consider adopting today.

We've been actively working through this ourselves, trying out different tools and approaches, and now we've got a few lessons learned, tips, and favorite use-cases to share. We'll show you what we're actually doing to get more organized, spot critical details in docs, quickly prepare for nuanced insurance and legal discussions, and be more effective day-to-day.

[Note: We know that AI is changing a lot and that by next year, our top 5 will likely change, but we're absolutely certain that we'll have 5 (or more) practical use-cases from our actual experience as risk managers. Eg, reviewing memorandum of coverage to quickly ID exclusions to prep for on-site inspections, becoming more effective at managing emails and tasks, quickly creating legal landscape summaries to get up-to-speed on issues, etc.]

Speakers: David Bolton, County of Monterey; Hans Gillinger, County of Monterey

Taming the Wild: End-to-End Risk Management for Real-World Operations

Focus: Safety/Risk Management **Level:** Intermediate

In today's fast-paced and unpredictable work environments, risk can emerge at any stage of an operation, often in ways that go unnoticed until it's too late. This session explores how to "tame the wild side" of risk by implementing a practical, end-to-end risk management approach.

Participants will learn how to identify, evaluate, and control risk across the entire operational lifecycle, from planning and execution to closeout. Drawing on real-world examples and proven strategies, this session will highlight common gaps in traditional risk management practices and provide actionable tools to strengthen oversight, improve communication, and drive safer, more efficient outcomes.

Attendees will leave with a clear framework they can immediately apply within their organizations to bring structure, consistency, and control to even the most unpredictable environments.

Speakers: David Barragan, Barragan Corp International; Ken Hernandez, LA Metro



Safeguarding Your Agency: Vendor Contracts in the AI Era, CE/MCLE

Focus: Technology/Risk Management **Level:** Intermediate

In the AI era, vendor contracts are critical. Learn how to integrate California Privacy Rights Act compliance, data ownership, security, licensing, and indemnity protections into your vendor contracts. Experienced contract attorneys provide recommendations on negotiating vendor contracts and reveal practical strategies to help shield your agency from legal, financial, and reputational risk while enabling innovation.

Speakers: Christopher Fallon, JD, Liebert Cassidy Whitmore; Madison Tanner, JD, Liebert Cassidy Whitmore

3:15pm – 4:30pm

Taming the Wild Workers' Comp Claim: 10 Mistakes That Drive Costs-and How to Fix Them, CE

Focus: Workers' Comp/Risk Management **Level:** Intermediate

Workers' compensation claims rarely start out complex—but many become expensive due to small, preventable mistakes made early and throughout litigation. This interactive panel brings together perspectives from an employer, claims professional, physician, and defense attorney to examine how and why claims escalate.

Using real-world scenarios and practical examples, presenters will walk through the ten most common mistakes that drive claim costs, including poor communication with treating physicians, delayed return-to-work efforts, lack of early investigation, and missed opportunities to adjust strategy as claims evolve. The session will also highlight critical inflection points, such as the first 60-90 days, where early intervention can significantly change outcomes.

Attendees will leave with clear, actionable strategies to keep claims from becoming "wild," improve collaboration across stakeholders, and drive more efficient, cost-effective claim resolution.

Speakers: Paul Kim, MD, MPH, MBA, QME, FACOEM, Keystone Industrial Medicine; Natalie Wheat, CPDM, CLMS, County of San Mateo; Sunny White, Athens Administrators



PARMA Conference Sessions

Tuesday, February 2, 2027

3:15pm – 4:30pm, Continued

Document It or Defend It: How Records Make or Break Public Entity Claims

Focus: Liability/Risk Management **Level:** Intermediate

Public entity claims are often won or lost long before litigation begins. The determining factor is frequently not what happens in the courtroom, but what documentation exists and how it has been preserved.

This session brings together the perspectives of a defense attorney and a risk management professional to provide a comprehensive, real-world look at how records make or break a case. Presenters will walk attendees through the lifecycle of a claim and highlight the specific documents needed at each stage to support key defenses, including design immunity, dangerous condition, and inverse condemnation.

From the legal side, attendees will gain insight into what defense counsel needs to successfully assert immunities and position cases for early dismissal. From the risk management side, attendees will learn practical strategies to ensure those critical records are identified, preserved, and accessible before litigation begins.

The session will also address common breakdowns in documentation practices and how those gaps can significantly increase exposure, costs, and time spent in litigation.

Attendees will leave with actionable tools to strengthen documentation practices, improve cross-departmental coordination, and better position their organizations to achieve early and favorable claim outcomes.

Speakers: Jennifer Emmaneel, McDowall Cotter; Tasso Mavroudis, CLMP, Intercare

Protecting Educators: Prevent Workplace Violence and Staff Injuries in Schools with Data-Based Strategies

Focus: Safety/Risk Management **Level:** Intermediate

School districts across the country are experiencing an increase in workplace injuries driven by student behaviors and workplace violence, particularly among teachers, para-professionals, and staff working in special education environments. While districts recognize the growing risk, many struggle to identify effective strategies to protect staff while maintaining supportive learning environments.

In this session, Safety National and Aspen Risk Management will share findings from the analysis of three years of incident data across multiple school districts and insurance pools to define the problem and will provide insights from working with school districts, including ideas for solutions and best practices for mitigating these hazards.

The analysis reveals that while slip, trip, and fall incidents remain common, injuries resulting from student behaviors and workplace violence are often more severe and disproportionately impact special education staff.

The session will also examine how districts are responding to Workplace Violence Prevention Plan (WVPP) requirements and the practical challenges of implementing these programs in educational settings. Speakers will present lessons learned from

a gap assessment pilot conducted with school districts, along with practical strategies for improving incident reporting, identifying high-risk environments, and implementing targeted prevention efforts. Participants will also learn about training resources, behavior management strategies, and emerging technologies, including artificial intelligence, to help identify patterns and support proactive safety initiatives.

Attendees will leave with practical, actionable strategies they can apply within their own districts to better protect educators, reduce injuries, and improve workplace safety outcomes.

Speakers: Erica Baird, Safety National; Rune Haug, Aspen Risk Management

Forest Through the Trees: What Steps to Take When Juggling Risk Management With Your Other Duties

Focus: Risk Management/Management **Level:** Beginner

Risk managers are often tasked with balancing competing priorities, limited resources, and expanding responsibilities. This session will explore common challenges faced by professionals wearing multiple hats and provide practical frameworks for prioritizing demands and focusing efforts where they matter most. Attendees will learn strategies for leveraging data, strengthening partnerships, and maximizing internal resources to enhance the effectiveness of their risk management programs while maintaining alignment with organizational goals.

Speakers: Marco Guardi, Sedgwick; Charles Johnson, City of Clovis

Safety Campaign - A Stretch In the Right Direction

Focus: Safety/Workers' Comp **Level:** General Interest

The session will be an interactive presentation of a pilot project that has been implemented at the city of Pittsburg Public Works and utility departments that has seen a decrease in workers compensation claims. With the limited resources, the city has implemented a safety campaign which includes stretches. This session will include a simple stretching routine for everyone to do during the session to engage and teach that simple tasks can make a difference in our current work environment. This session will also share data collected during our pilot program, an explanation of the benefits from stretching and a fun interactive session that will leave everyone on a good mood.

Speakers: Zuna Barker Portillo, City of Pittsburg; Griselda Clift, City of Pittsburg

Workers' Comp Bingo 2027 - Case Law Update, CE/MCLE

Focus: Workers' Comp/Workers' Comp **Level:** Intermediate

This is the 27th annual presentation of Workers' Comp Bingo at the annual PARMA conference, with all new cases, new laws, and new fun and trivia.

Speakers: Rachel Hochstetler, Esq, Hanna Brophy; Sam Khajenoori, Esq, Hanna Brophy; Ruben Pineda, Esq, Hanna Brophy



PARMA Conference Sessions

Wednesday, February 3, 2027

8:30am – 9:15am

From Risk Control to Market Results: A Practical Framework to Improve Property Insurance Outcomes for Public Entities

Focus: Insurance/Risk Management **Level:** Intermediate

Public entities continue to face property insurance volatility driven by catastrophe exposure, aging infrastructure, valuation challenges, and constrained underwriting appetite. While many agencies invest heavily in mitigation, engineering, and loss control, those efforts often fail to translate into improved pricing, capacity, or terms at renewal.

This session focuses on a practical, field-tested framework to help public entity risk managers connect their risk management activities to actual insurance market outcomes.

Through real-world examples from municipalities, higher education, and pooled programs, attendees will learn:

- What underwriters actually prioritize when allocating capacity
- Why some mitigation investments materially improve outcomes, and others have little impact
- How Statement of Values (SOV) quality, engineering data, and CAT modeling influence results
- Common missteps that reduce credibility and negotiating leverage
- How to position your program effectively in both hard and soft markets
- The session will also address public-entity-specific challenges, including:
 - Budget constraints and competing capital priorities
 - Communicating risk decisions to boards, councils, and leadership
 - Coordinating across departments (risk, facilities, finance)
 - Unique considerations for pools and shared-risk structures

Speakers: Tom Barber, PE, ARM, Alliant Insurance Services

Schools Roundtable

Focus: Risk Management **Level:** General Interest

Schools face unique and seemingly ever evolving challenges both big and small. Come and bring your issues, questions, solutions, and best practices to the Schools Roundtable. Topics are provided by attendees. Past topics have included pandemic diseases, employment practices liability, cyber liability, active shooter policies and protocols, pesticides, Cal/OSHA compliance and more! It has the same title every year, but it is a completely different session. Someone in the room has had the same issues you are facing. Please bring your questions. Please bring your answers.

Speakers: Russ Olsen, ARM, P, Ventura County Schools Self-Funding Authority



The Wild Price of Unpreparedness: Reining In Emergency Response Failures

Focus: Risk Management/Workers' Comp **Level:** Beginner

Emergency preparedness plans can appear comprehensive on paper, yet critical weaknesses often emerge during real-world events. This session explores common breakdowns in emergency readiness, from unclear roles and communication failures to inadequate training and documentation, and the costly consequences that can follow. Through case studies and practical tools, attendees will learn how risk managers can assess preparedness, strengthen accountability, improve documentation practices, and reduce the financial, operational, and reputational risks associated with emergency response failures.

Speakers: Glenn Thomas, Full Spectrum Safety Consulting

2027 ANNUAL GOLF TOURNAMENT

Sunday, January 31, 2027

SINGING HILLS GOLF CLUB AT SYCUAN
3007 Dehesa Road, El Cajon, CA 92019



REGISTRATION: 8:30–10:00 a.m.
Shotgun Start: 10:00 a.m.
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Main Contact

Contact Address

City / State / Zip

Cell Phone

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Special Needs? Diet Restrictions? Let us know:

Hotel Reservations

Upon completion and payment of your registration you will receive a confirmation email with details on reserving a hotel room.

Important Deadlines

12/4/2026..... Early Bird Pricing Last Date

12/5/2026..... Regular Pricing Start Date

2/12/2027 Onsite Registration Only

Refund Policy: See page 3 for details.

REGISTRATION PRICING	MBR EARLY	MBR REGULAR	MBR ONSITE	NONMBR EARLY*	NONMBR REGULAR*	NONMBR ONSITE*
Public Entity Registration - 1st Person	\$449.00	\$549.00	\$649.00	\$619.00	\$719.00	\$819.00
Public Entity Registration - 2nd and Additional Registrations	\$399.00	\$499.00	\$599.00	\$489.00	\$589.00	\$689.00
Associate Registration (Non Public Entity)	\$999.00	\$1,099.00	\$1,199.00	\$1,299.00	\$1,399.00	\$1,499.00
Sponsor Additional Registrations	\$549.00	\$649.00	\$749.00	\$849.00	\$949.00	\$1,049.00
Exhibitor Registration (After the First 2 Comps)	\$549.00	\$649.00	\$749.00	\$849.00	\$949.00	\$1,049.00
Guest (Includes all meals and special events)				\$449.00	\$549.00	\$649.00

Attendee Pricing for Non-PARMA Members

*Registration includes a one-year, non-refundable membership to PARMA. **Only one person from each company needs to register at the nonmember rate.**

All others from the same company/entity can use the additional member pricing. This opportunity applies to new members only. ☐ Check here to opt-out of the PARMA membership.

Attendees

Type (see chart above)	Fee (see chart above)	Name	Title	Email
Total \$		Upon completion and payment of your registration you will receive a confirmation email with hotel reservation details.		

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Credit Card Number

Exp. Date

Security Code

Billing Address (include postal code)

Name on Card

Signature